Wonders of Science and Other Theme-Based Books Transcript of Episode 377

Julie Walker: Hello, and welcome to the Arts of Language Podcast with Andrew Pudewa, founder of the Institute for Excellence in Writing or as many like to say, "IEW." My name is Julie Walker, and I'm honored to serve Andrew and IEW as the chief marketing officer. Our goal is to equip teachers and teaching parents with methods and materials, which will aid them in training their students to become confident and competent communicators and thinkers. Andrew, I must admit that this episode that we're doing today brings me great joy as the Chief Marketing Officer,

Andrew Pudewa: Everything brings you great joy as the Chief Marketing Officer.

Julie Walker: Well, that's because I love working for IEW. I love working for you. So the reason I just need to jump right in and say the reason why I'm excited about today's episode is we're going to provide, I think, some clarity to a product line of ours and maybe give some recommendations to people about where to start and where to continue. That's probably our most frequently asked question, where do I start? And I think that's because someone in this company long ago decided grade levels become irrelevant when you're teaching writing. So let's just start right there.

Andrew Pudewa: I didn't decide that that was just a self-evident truth.

Julie Walker: Okay, well, let's talk about that a minute. Why don't we have the grade three flavor, the grade four flavor, the grade five flavor products?

Andrew Pudewa: basically because it's fundamentally disordered and disordering to compare children simply based on age and assume that just because someone is a certain age, they should do a certain type of work or have a certain level of skill or general knowledge or whatever. And I've said many times that I approach the world through the eyes of a music teacher,

Julie Walker: right

Andrew Pudewa: So you know, for a music teacher, it doesn't matter when you start, you can start at four or eight or 12 or 14 or 40 or 86, it doesn't matter. What matters is that you start.

Julie Walker: yes.

Andrew Pudewa: The second thing that doesn't matter is, where you are. It doesn't matter whether it takes you six months or two years to get through book one. What matters is that you are continuously making progress and improving in relation to yourself.

Julie Walker: Right.

Andrew Pudewa: The third thing that doesn't matter is if you had two kids that even if they were exactly the same age and started playing on exactly the same day, you wouldn't compare

them and say, well, you know, Johnny is in the third piece in book two, but Susie's still on the, you know, next to last piece in book one, so Johnny's ahead. That, that's just a nonsensical way of thinking. So, you know, a lot of what I'm doing with parents is trying to help them just dump that whole concept of age grade correspondence.

Julie Walker: Right.

Andrew Pudewa: We do, however, talk about reading level.

Julie Walker: Yes.

Andrew Pudewa: And that's how we group our materials. Yes. So upper elementary reading level, which would be, and, and I would be as vague as possible, you know, grade three to five plus or minus.

Julie Walker: Right, right

Andrew Pudewa: And uh, that way if you have an older student who has taken longer to get to independence or maybe not even quite fully independent with reading, you know, you can move to a appropriate reading level book, but nowhere in it does it say whatever grade it is, because then an older kid would be, okay, I'm stupid because I have a book with a three on the cover, but I'm actually 11 years old. Or some crazy disconnect like that. So, putting together all our materials. We're trying to encourage a broad way of thinking. And we teach the same thing to everybody, regardless of age. I always say I teach the same thing to everyone, whether they're in second grade or graduate school, I don't presume anybody knows anything.

Julie Walker: right

Andrew Pudewa: Much like if someone came for music lessons, I would pretty much start everyone at the beginning regardless of age, and you know, possibly even previous experience,

Julie Walker: Right

Andrew Pudewa: depending. So it's a system we start at the beginning, we teach through, and what varies is the reading level of the source text, the sophistication of the ideas for writing,

Julie Walker: Yes

Andrew Pudewa: and then the speed of introducing the stylistic techniques.

Julie Walker: Yes

Andrew Pudewa: Uh, with the checklist. So that's why we are intentionally not putting numbers on the covers of our books.

Julie Walker: Right. So we are specifically talking today about theme-based books and perhaps asking and answering some basic questions about are these history lessons, for example, in and of themselves are the something that can replace, We're gonna be talking about Wonders of Science, our newest theme-based book, and does that replace a science curriculum kind of idea?

So we're gonna talk about that, but I also wanted just mention that one of the things that we like to recommend to families and teachers that are brand new to IEW is start with the *Teaching Writing Structure and Style*. Start with the *Teaching Writing Structure and Style*., because you're learning a different way to teach writing, and it's easier for you to quote, "dump it on your kids" if you've self afflicted yourself with the instruction as

Andrew Pudewa: no, it's easier to avoid dumping it on your kids if you have learned the system. So, you know, people, um, this conversation happens thousands of times,

Julie Walker: Sure

Andrew Pudewa: maybe in a year. Uh, it's the most frequent conversation at a convention. People say, well, how do I get started with this?

Julie Walker: Right

Andrew Pudewa: And so I point out. Our main thing is that we teach you,

Julie Walker: Yep

Andrew Pudewa: the adult,

Julie Walker: Yep

Andrew Pudewa: How to teach the Structured and Style System to students of any age and aptitude.

Julie Walker: Right.

Andrew Pudewa: And that is the TWSS.

Julie Walker: Right

Andrew Pudewa: And that's always where I point people.

Julie Walker: Yeah.

Andrew Pudewa: And I say, we will teach you this system. There are exercises that you will do the practicums. You know, write some writing, making outlines, and doing some writing yourself.

And once you learn it, then you have options. Option one, design your own assignments for students.

Julie Walker: Right

Andrew Pudewa: That's what we taught you to do. And the upside of designing your own assignments for students is you can use whatever materials you wish. You can pull source texts out of textbooks if you have them handy. You can pull source texts off the internet. You can connect those source texts with whatever you're reading or talking about in history or science or current events or whatever you like. I suppose you could write your own source texts if you wanted to, but you know you have total freedom to connect those source texts with what. You're reading and talking about, or what the student is drawn to interest-wise. That's the first option. The upside is you can connect it really well with what you're doing. The downside is you've got to do the lesson planning.

Julie Walker: Yes.

Andrew Pudewa: And once upon a time, that was all we had.

Julie Walker: That's right.

Andrew Pudewa: Was the TWSS. And you would learn that and you would go figure out all your lessons, and then people seem to need help with that.

Julie Walker: Well, and you did little demonstration lessons at the end of the teaching writing structure and style. So you started showing teachers how to teach students how to use this method and kind of dish it out to them in a gentle way

Andrew Pudewa: Right, and those are still there. And it shows what you do with unit one and two with little kids and medium kids and older kids. And those are great lessons.

Julie Walker: people really liked that video, Andrew, and they wanted you to do more of that so we have more.

Andrew Pudewa: Yeah. So then, you know, I say those are, that's the upside, the downside. The other option is to use the theme-based books. And the upside of that is that you don't have to figure out what to do Monday morning.

Julie Walker: Right

Andrew Pudewa: And so you have then, uh, choices and you can get ancient history, medieval history, US history, Narnia.

Julie Walker: Wonders of Science.

Andrew Pudewa: Now we have science. Um, there's a few others that are in there. And. You know, that is very helpful.

Julie Walker: Right.

Andrew Pudewa: But I don't recommend that people try to use the theme-based books without learning our system first.

Julie Walker: Exactly.

Andrew Pudewa: Especially if you're the main teacher. Now, you know, some parents are in Co-ops or programs or various communities where a different teacher tutor is doing the direct instruction. But I will say in those circumstances, we get the best results. When the parents watch the teacher training course as well.

Right

Andrew Pudewa: Because then they really understand. Why that teacher, that tutor is saying what they're saying and doing what they're doing and why the homework is the way it is and why the books are the way they are. And so, you know, you do it and it's, it's an investment for your life.

Julie Walker: Right.

Andrew Pudewa: It, you know, you're going to invest a little bit of money. And a little bit of time. In the big picture it's a small investment for the huge benefits you gain by doing the *Teaching Writing Structure and Style* course yourself as an adult, especially if you're gonna move into the theme-based writing lesson books. Then you, you continue the conversation at these conferences and say, now there's some people who they really prefer to be able to just let their kids watch a video. They don't have to do any of the heavy lifting, and so we have the *Structure and Style for Students* series with uh, six, soon to be seven years of video sequence. And some people like that, and some kids do really well with the video. They connect with the kids on the video. They like the jokes, they enjoy the source text. They're all kind of loosely, thematically connected. So the upside of that is you don't have to figure out what to do at all. And theoretically, you could just start that without the TWSS. I mean, we always recommend

Julie Walker: yes

Andrew Pudewa: that parents do get the teacher training course. The downside is, honestly, the content is somewhat random. It's just what, you know, our team thought would be fun and interesting. But it's,

Julie Walker: and I think it's pretty fun and interesting, Andrew.

Andrew Pudewa: Yeah, I, I think so. But it's not as directly connected with, say the, the content for the year.

Julie Walker: Sure.

Andrew Pudewa: You know, so a lot of people are in a, a cycle where they may be doing ancient history this year,

Julie Walker: Right

Andrew Pudewa: so they're reading books and having conversations and watching little videos and studying other stuff that's all connected.

Julie Walker: Right

Andrew Pudewa: So it's integrated.

Julie Walker: Right

Andrew Pudewa: So that's where I think our theme-based books are the strongest for groups and co-ops, as well as people who want to more directly connect content with other subjects.

Julie Walker: Yes. And I will just, you know, add the idea of these theme-based books, and I kind of alluded to this, are not intended to replace a history

Andrew Pudewa: Right. No, of course not.

Julie Walker: a science curriculum. cuz you're just writing about you know, a couple hands full of different topics and it's not replacing the the swath of life science, of earth science,

Andrew Pudewa: yeah.

Julie Walker: Of ancient history. You're going to write in our ancient history book about something that you might have read about, you might have gone, you might go a lot deeper because when you write about something, you can go a lot deeper

Andrew Pudewa: Or you just learn it, you learn it better and it reinforces. But um, again, there's no claim that we're producing history or science curriculum, per se. And if you want a science curriculum for elementary age students,

Julie Walker: Yes

Andrew Pudewa: then you should go find one. And if you want to loosely connect writing with, I suppose mostly life science, but it's, it's pretty broad,

Julie Walker: It's a smattering of both. And you know, you mentioned earlier about, you know, just write your own source texts. And as I'm looking through *Wonders of Science* and the table of contents, I, I must confess, Andrew, that the unit sixes in particular appeal to me.

Andrew Pudewa: Yeah. Well, you wrote them so

Julie Walker: I did write them, so, well, let me just say this. I wrestled with the content so I can tell you all kinds of wonderful things about Einstein, about Tesla, and about the Sun Queen,

Andrew Pudewa: Mária Telkes

Julie Walker: yeah, right. Wait, which many people don't even know about her, but she basically was the founder of Solar Energy, and I have solar panels on my roof right now. Thanks. In part to this amazing woman, and I got to learn more about this, but you know, writing source texts for this is a level A book, so the reading level is grades three to five. This is a higher level, level A, so maybe a little bit on the older side. We go through all nine units in the *Wonders of Science* book

Andrew Pudewa: Oh, okay.

Julie Walker: and so it is going to be what we call an A plus book. So a level B student, which would be someone who's reading at a sixth to eighth grade level could comfortably use it. Actually, anybody could use it.

Andrew Pudewa: Anybody could use it.

Julie Walker: interested in science. But this idea of making the stories, not just the stories, but the, the source texts, the almost like encyclopedias articles contain enough facts for the students to be able to complete the assignment successfully, to complete the task of a unit six, but also not to be bored because we try to make it interesting as we're, you know, taking the students through the lessons because we want them to enjoy the writing assignment.

We do have a page, I'm looking at our magalog right here, and it talks a little bit about the theme-based books, and we have, right now about 15 theme-based books. And you know, we are very intentional about what we're adding to our repertoire. And you know, we've got a few more in the works, but I wanna let you know this chart on page 12 in our magalog, link in the show notes, kind of shares the progression. If you wanted to start super easy with someone who is either special needs or maybe just barely starting to write, they're reading a little bit, but they're not, you know, we've got books for that level. We've got books all the way up until probably our highest level book, which is the classical rhetoric book. That's probably about a junior in high school level and for in terms of as you say, the ideas and then the reading

Andrew Pudewa: Yeah, actually that book could easily be a university level

Julie Walker: yeah

Andrew Pudewa: course at this point, but there's not much difference between high school and university level courses in many cases.

Julie Walker: yes

Andrew Pudewa: So, and people can, you know, basically jump in. You don't have to do one theme-based before doing a different one. So all of them start at unit one

Julie Walker: Yep.

All of them start presuming no previous experience with dress ups.

Julie Walker: Yep.

Andrew Pudewa: Openers, whatever the style and then you go through the units and, uh, next year choose a different one.

Julie Walker: Right

Andrew Pudewa: Shift over to video,

Julie Walker: Yep.

Andrew Pudewa: shift back to theme-based. Make up your own lessons. Go through all nine units again,

Julie Walker: Yep.

Andrew Pudewa: come back, go through all nine units again. And you know, I always say if you've got a student who would go through all nine units and the stylistic progression kind of. Each year is gonna be a little faster, a little easier, a little more familiar, a little more mastery, a little more skill in doing it, you're going to come out with a student who knows it well enough to probably teach people how to do it.

Julie Walker: Yep.

Andrew Pudewa: They're gonna take that off into wherever they go after that,

Julie Walker: Yep.

Andrew Pudewa: how many hundreds, if not thousands of emails, letters we've got of people saying, you know, I did this for this many years and my son, my daughter went off to college, got A's on every paper. Professors saying, where did you learn to do this?

Julie Walker: Right

Andrew Pudewa: And you know, that's just like normal for us now.

Julie Walker: Right, right

Andrew Pudewa: It's like we just live in a world of continuous miracles.

Julie Walker: It's true, and I just wanna kind of reiterate what you said about yes, we start at unit one every year. If you've been doing this for a couple years and you open up a theme-based book and it starts at unit one, the temptation would be to groan and say, oh, my kids already know this. I'm just gonna skip it.

But that whole idea of laying the foundation again, and building on something and giving the students confidence first, then that builds their competence. So we want them to know, oh, I get this. I know how to do

Andrew Pudewa: Whip through it.

Julie Walker: Absolutely. Work through it a little bit more quickly. Don't skip the units, but maybe accelerate the

Andrew Pudewa: The style.

Julie Walker: The style, yeah, exactly. That's a great way to look at it.

Andrew Pudewa: But you would, well, you would not be surprised because you watched me be surprised at how much kids do actually lose

Julie Walker: Yeah

Andrew Pudewa: between the end of a school year and the beginning of new classes.

Julie Walker: Yes

Andrew Pudewa: Like, come on guys.

Julie Walker: We did this.

Andrew Pudewa: We knew this. We knew that we knew this.

Julie Walker: Yep.

Andrew Pudewa: And they're just fuzzy.

Julie Walker: Yep.

Andrew Pudewa: You can't blame them.

Julie Walker: Yep, yep.

Andrew Pudewa: You know, so this, um, cyclical review is so effective.

Julie Walker: Right.

Andrew Pudewa: And we know from all the research that the best way to learn things is spaced repetition.

Julie Walker: Yep.

Andrew Pudewa: So, you know, you look at some writing programs and they might spend, say, a whole year, literally an entire year doing one type of writing, and then next year, the whole year doing a different kind of thing. And then the next year, the whole year, well, what, what about that first year's kind? Whereas we go through all nine units and we have extensions off those for more advanced students. And yes, we, we even have geared the lessons so that as you go up in reading level or target. There's less in the early units more in the later units,

Julie Walker: Exactly

Andrew Pudewa: but we don't ever fail to revisit. And that creates the mastery.

Julie Walker: Yep.

Andrew Pudewa: Approach that, that cyclical revisiting spaced repetition, familiarity becomes mastery. Mastery becomes. Well, I mean, I'm not gonna guarantee anyone that comes to love it, but it does seem that in many cases that familiarity really does bring an an appreciation, even an affection for the process.

Julie Walker: Exactly. Yep. And I think also as students get older, they're able to retain it better and the maturity then is going to allow them to bring it with them into life that we were talking about earlier. Here's a a little known fact that you may not even know this about me, Andrew Pudewa, but when I graduated, high school. I went on to college and I had great ambitions to get a double major and a minor all at once and

Andrew Pudewa: Oh nice. My super hyper achiever in there, huh?

Julie Walker: and get it all done in 4 years. Except that my GPA was 2.9. This is, I know, right? You should see his face. He's shocked. He can't believe it.

Andrew Pudewa: I am shocked.

Julie Walker: Well, double major was taking on a little bit more than I could actually do. And I also got involved in a wonderful sorority, which might have been a little distracting, which also brought me some life skills. But you know what, Andrew? I was, I was pretty young, but here's, that haunted me, because when I applied to get an MBA, after I was all done homeschooling after I was, you know, had done a couple years of. teaching, they were questioning whether or not I was capable of doing an MBA because you know, my GPA in college, my undergrad was pretty low. Well, they let me in and I graduated with high honors a lot due to the part fact that a lot of the assignments were written and I knew how to write because I had been teaching writing

Andrew Pudewa: yeah

Julie Walker: to my students, to my own, my own kids. And I think, you know, just being older and knowing,

Andrew Pudewa: Oh sure.

Julie Walker: What I could and couldn't do, so yeah.

Andrew Pudewa: Yeah. I mean, if everyone would just live for several years and then go to college,

Julie Walker: right.

Andrew Pudewa: they would probably do better.

Julie Walker: Well, that's a completely different episode. We'll have to talk about that sometime.

Andrew Pudewa: Yeah. Or they'd be smart enough to quit.

Julie Walker: yep

Andrew Pudewa: I don't know, but well,

Julie Walker: The themed-based books, don't give up on them. Don't give up on the video course. Continue to.

Andrew Pudewa: Um, what's nice about the theme-based books is they do alternate mm-hmm. Between the kind of fact-based report research essay assignments, which are, you know, in a way kind of easier to come up with because you're talking about history or science and, you know, there's a lot of encyclopedic information available. But it also includes the narrative, the imaginative, the inventive side of writing. And so that, that I think is one of the, most significant things about all our programs,

Julie Walker: yep

Andrew Pudewa: all our materials, is that we have both of those going through the school year,

Julie Walker: right

Andrew Pudewa: and so kids get to go between, okay. Some kids prefer just gimme the facts, I'll give them back to you. I'll learn what I can, but don't stress me in having to think of anything.

Julie Walker: Right

Andrew Pudewa: Right? Other kids are the opposite. I hate having to be obedient to facts. I just want to imagine everything and put aliens in every story I write, you know, that kind of thing.

Julie Walker: Okay, we, you have *Wonders of Science* in front of you. I want you to turn to page one 140. Now, what I'm gonna a ask you to do, Andrew, is describe the pictures to our listeners and so that we can see some of that creativity. So I, I don't wanna go into explaining what a unit five is. You'll get that if you go through our system, but I just want you to turn to. Page one 140 and turn to and and tell me what you see in those pictures cuz this is that creative thing. And I know, Andrew, you've said you don't like unit five. Sometimes it's a challenge for you to come up with what you're seeing in the pictures, but just describe the central fact of each of these three pictures.

Andrew Pudewa: Wow. Well, it appears that there are two scientists in a lab of some sort with a beaker and some other device maybe holding a test tube on a table. One of the scientists has a clipboard, and the other scientist is apparently pouring something from the test tube into the beaker. The next picture is basically a cloud. It's just a cloud, completely obscuring both scientists and part of the table. And in the third picture, one of the scientists is no longer there. And the one holding the clipboard and the pen has dropped both and has hands on head in an expression, which might be described as shocked.

Julie Walker: Yeah.

Andrew Pudewa: So, yes. So you know this, this is, you're not gonna learn a whole lot of science from this particular lesson, but you have to imagine why the cloud and where did the missing scientist go? And obviously this could be death and destruction, or time travel, or shapeshifting, or invisibility potion, or murder. yeah. I mean, there's so many possibilities here. You know,

Julie Walker: but. .

Andrew Pudewa: obviously some students would lean toward the more violent and others might lean toward the more romantic. I don't know how

Julie Walker: Right

Andrew Pudewa: kids would do this. I've never taught the lesson, but one thing I know about lesson five is I don't have to figure out what they're going to think. So it's easy.

Julie Walker: Yeah. Well, and I, you know, the last picture with the scientist who is in shock. Clearly this scientist was not expecting that result, so maybe what was this scientist actually expecting? Not that.

Andrew Pudewa: Well, you know, possibly, I mean, that could be an expression of joy at success as well.

Julie Walker: Okay, there you go.

Andrew Pudewa: Like she sufficiently manipulated all the circumstances to get rid of this other one, whoever it is. Um,

Julie Walker: Well, you know, it looks like maybe she dropped her pencil, but maybe actually that is a minuscule stick bug or something that she turned the scientist into

Andrew Pudewa: Well, and it doesn't even have to be a she. It could just be, you know, a guy with a longer hair

Julie Walker: yeah

Andrew Pudewa: that is not cut. Very stylishly. Um, yeah. So there's a lot of options..

Julie Walker: Yeah, But I love that. I just, you know, I wanted you to describe that, I know that you had not seen this, this particular picture before, but I wanted our listeners just to hear the possibilities.

Andrew Pudewa: Yeah. But you know, what I think is worth doing is just, um, looking at the table of contents..

Julie Walker: Okay.

Andrew Pudewa: Because, you know, I, I love the variety

Julie Walker: Yep.

Andrew Pudewa: That we fit into these books, so,

Julie Walker: Go ahead.

Andrew Pudewa: You know, unit one and two dead ants, honeybees, bombardier, beetles and monarch migration. Right? I mean that's, that's got boy appeal. And it's got general appeal. I mean, honeybees are incredible. In fact, that's what we put on the cover of the book

Julie Walker: Yep

Andrew Pudewa was bees. Then unit three, now we're into stories. Well, what kind of stories connect with science? Okay. It's loose Icarus, right? Daedalus and Icarus, you know, all that flying too close to the sun business. Archimedes, this is pretty much the standard story that everybody is supposed to know. Jack and the Beanstalk. A little bit of a stretch, but you know, beans.

Julie Walker: Life science, beans growing fast.

Andrew Pudewa: and, uh, Rumpelstiltskin would be, I suppose, alchemy.

Julie Walker: Exactly.

Andrew Pudewa: Uh, then we get back to the real world, steam engines, Model T, flight in general, space suits, so we're not even limited in a timeframe here. Then the writing from pictures, we had, of course the science lab. We also had, uh, meteorite that could be very destructive, I assume, assume, uh, message in a bottle. That's kind of a fun half romantic.

Julie Walker: Tides and moons.

Andrew Pudewa: Tides, there's where it fits. Then your favorites, Tesla, Einstein, and Telkes.

Julie Walker: Yep.

Andrew Pudewa: Unit seven, inventive writing obviously is gonna be about invention or exploring outdoors. Essays, we pull the Einstein stuff to make the first essay from the unit six, and then they get to research their own scientist.

Julie Walker: Yep.

Andrew Pudewa: And then we finish with uh, stories about both George Washington Carver and Nathaniel Bowditch. Anyway, so, you know, you see that it, there's a great balance in here and I, I remember when we were kind of sitting around looking at the table of contents' Like we don't want it to be a science, science, science book.

Julie Walker: right

Andrew Pudewa: We want the imaginative and creative, but we want everything to connect generally.

Julie Walker: yep

Andrew Pudewa: I think that was, I think, you know, the, the genius of the team

Julie Walker: yep, yes

Andrew Pudewa: that worked on this really did accomplish that.

Julie Walker: Yeah, and we actually did not attribute this to any one author because it truly was a work of many people putting this together. One thing I will mention, because if these are now available *Wonders of Science* writing lessons, these are now available on our website. This is our newest theme-based book. This is the first theme-based book that we have published that does not have in the student book the vocabulary cards on cardstock. Instead, those are available as a PDF download. So you can print them on cardstock yourself. We put them on Quizlet, so families who have this book can just use the app to be able to go through the vocabulary.

So there is vocabulary, it's just the physical vocabulary cards are no longer bound into this book. So that's, we think that will be helpful to the families that really didn't wanna cut up those cards anyway.

Andrew Pudewa: Yeah. And did you put in, uh, literature suggestions as well?

Julie Walker: Oh, of course, yeah

Andrew Pudewa: Yeah. So, well

Julie Walker: Those are in the appendix this

Andrew Pudewa: people appreciate those literature suggestions.

Julie Walker: yep. Well, thank you, Andrew. As I said, this was an episode that I was looking forward to talking about because I love talking about what it is we do here at IEW. We often say, here I do, you do. We don't necessarily need to sell more stuff. What we really want is to help more people be effective in teaching writing. And so if the more we can do that, if *Wonders of Science* is a step on that pathway, then we're really happy to provide this to you teachers and parents. And at the end of the day, students who will then learn to become confident and competent communicators and thinkers.

Andrew Pudewa: You say that, like you've said that a few times?

Julie Walker: I've said that a few times. Thank you, Andrew.

Andrew Pudewa: Thank you.

Julie Walker: Thanks so much for joining us. If you enjoyed this episode and want to hear more, please subscribe to our podcast in iTunes, Google podcasts, Stitcher, or Spotify. Or just visit us each week at IEW.com/podcast. Here you can also find show notes and relevant links from today's broadcast. One last thing: would you mind going to iTunes to rate and review our podcast? This really helps other smart, caring listeners like you find us. Thanks so much.